Strategic Growth Map



Our 5 Year Vision

To lead growth in our business community to position Manukau as the recognised second Auckland CBD by 2022

Our Resources

- Our Business Manukau team
- Our Executive Committee
- Our funding of \$490,000 pa
- Our office premises
- Our plant and equipment

Our Core Purpose

To help our businesses grow and increase the value of our commercial properties

What We Do

We connect business opportunity with demand to achieve economic growth

2 - 3 Year Strategic Moves

- **1.** To have established collaborative agendas with combined stakeholders
- 2. To develop systems and technology to connect opportunities with business
- 3. To be recognised as the go-to source of knowledge, advice and support for Manukau businesses

Key Focus Activities

- 1. Collaboration
- 2. Advocacy
- 3. Opportunity

Key Stakeholders

- Members business and property owners
- Council/Panuku & Otara-Papatoetoe Local Board
- Education providers AUT, MIT and PTEs
- Auckland Transport
- ATEED & TSI (Southern Initiative)
- New Zealand Police
- Community

12 Month Priorities

- **1.** To engage and align key stakeholders in vision for Manukau
- 2. To support key attractions and events to drive Manukau visitor numbers
- 3. To pro-actively assist in targeting strategic business tenancies
- To support our education sector to achieve growth required to be the second largest education hub in Auckland

Next 90 Day Focus

To communicate and engage Business Manukau members and key stakeholders with the Strategic Plan

Key Performance Indicators

WHAT	BY WHEN	RED	YELLOW	GREEN
To hold one joint key stakeholder meeting per quarter	July 2018	0-1	2-3	4
Identify and attract 1 key strategic tenant to Manukau	July 2018	0	0	1
To hold one joint education provider meeting per quarter	July 2018	0-1	2-3	4
Inform members and stakeholders of Strategic Plan	Sep 2017	<59%	60 - 75%	>75%